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UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA - SAN JOSE DIVISION

DOLORES MANDRIGUES, JUANITA
 JONES, AL F. MINYEN and WILMA R.
 MINYEN, MARK CLAUSON and
 CHRISTINA CLAUSON, individually and
 on behalf of all others similarly situated,

Plaintiffs,

v.

WORLD SAVINGS, INC., WORLD
 SAVINGS BANK, FSB, WACHOVIA
 MORTGAGE CORPORATION, and DOES
 1 through 10 inclusive,

Defendants.

CASE NO. C-07-4497 JF (RSx)

CLASS ACTION

**PLAINTIFFS' OBJECTIONS TO, AND NOTICE
 OF INTENTION TO STRIKE PORTIONS OF
 THE DECLARATION OF LISA BEENS FILED
 IN SUPPORT OF DEFENDANT'S OPPOSITION
 TO PLAINTIFFS' MOTION TO COMPEL**

Hearing Date: June 18, 2008

Time: 9:30 a.m.

Place: Courtroom 4

Judge: Hon. Richard Seeborg

Complaint Filed: August 30, 2007

Trial Date: Not set yet.

PLEASE TAKE NOTICE that, at the time of but immediately preceding the hearing on Plaintiffs' motion to compel, Plaintiffs will move the Court for an order sustaining each and all of these objections and striking the objectionable portions of the Declaration of Lisa Beens ("Beens Declaration") from the record.

I. PLAINTIFFS' OBJECTIONS TO THE BEENS DECLARATION

Objection No. 1

The second sentence of Paragraph 2 of the Beens Declaration (2:1-3), Paragraphs 3, 4, 5, 6, and 7, in their entirety (2:3-3:3), on the grounds that the matters set forth therein (a) are completely irrelevant to the issue of whether Defendant Wachovia Mortgage, FSB formerly and sued as World Savings Bank, FSB. ("Defendant") failed to disclose and omitted material information from Plaintiffs prior to entering into the loans; (b) are inadmissible hearsay; and (c) violate the best evidence rule.

A. The Statements are Irrelevant

This case is about Defendant's disclosures, or lack thereof, at the consummation stage of the loan contracts with Plaintiffs, and thus, post-formation conduct is completely irrelevant to the issue of whether Defendant failed to disclose and omitted important material information to Plaintiffs prior to entering into these loans.

The Truth-In-Lending Act ("TILA") requires that certain disclosures be made to borrowers *prior to* entering into the loans. 12 C.F.R. § 226.17(b); FRB's Official Staff Commentary to 12 C.F.R. 226.17(b) ("As a general rule, disclosures *must* be made before "consummation" of the transaction.") (emphasis added). Defendant failed to make the required disclosures prior to the consummation of Plaintiffs', and other Class members' loans, therefore, Plaintiffs, and all others similarly situated, were fraudulently induced into the loans.

Fraud in the inducement (fraudulent omissions) renders the entire contract voidable by the aggrieved party. Hinesley v. Oakshade Town Center (2005) 135 Cal.App.4th 289, 301. Fraud in the inducement occurs when a promisor knows what he or she is signing but their consent is induced by

1 fraud. Rosenthal v. Great Western Financial Securities Corp. (1996) 14 Cal.4th 394, 415. A contract
 2 tainted by fraud is voidable at the election of the innocent party, however, as far as the guilty party is
 3 concerned, the contract is void, meaning the court will not lend its assistance to enforce the contract.
 4 Black Hills Investments, Inc. v. Albertson's, Inc. (2007) 146 Cal.App.4th 883, 891-892; Filet Menu, Inc.
 5 v. C.C.L. & G., Inc. (2000) 79 Cal.App.4th 852, 861-862; Elliot v. Wohlfrom (1880) 55 Cal 384, 387-
 6 388.

7 Here, the Beens Declaration only addresses Plaintiffs' alleged post-formation conduct. Thus,
 8 the information proffered in the objected to portions of the Beens Declaration, 2:1-3, ¶¶ 3-7, are
 9 completely irrelevant to the issues of whether Defendants' pre-formation disclosures failed to disclose
 10 and omitted important material facts.

11 12 **B. The Statements are Inadmissible Hearsay**

13 "Hearsay" is a statement, other than one made by the declarant while testifying at the current
 14 trial or hearing, offered in evidence to prove the truth of the matter asserted. Fed. R. Evid. 801(c).
 15 Here, the objected to portions of the Beens Declaration are statements derived from statements allegedly
 16 contained in Defendant's "business records." Beens Declaration, 1:24-27. The objected to portions of the
 17 Beens Declaration are offered for the truth of the matter on two levels. First, the objected to portions of
 18 the Beens Declaration are offered to prove post-formation conduct. However, Defendants have not
 19 proffered any documentary evidence to supports her statements. While the underlying documents and
 20 records upon which the Declarant's statements are allegedly derived from are themselves potentially
 21 admissible under Rule 803(6)(business records exception), Ms. Beens statements, opinions and
 22 conclusions about what is contained in those records is not.

23 Second, the objected to portions of the Beens Declaration incorporates statements allegedly
 24 made by Plaintiffs that were allegedly recorded in Defendants business records. The objected to
 25 portions of the Beens Declaration are being offered to prove Plaintiffs post-formation conduct. Thus,
 26 Ms. Beens statements about Plaintiffs post-formation conduct derived from Defendants records is
 27 hearsay within hearsay. Rule 803(6)(business records exception) provides an exception to admit
 28 hearsay contained in business records if the requirements are met. The rule states, "any writings or

1 records of acts, events, conditions, opinions, or diagnosis, made at or near the time by, or from
 2 information transmitted by, a person with knowledge are admissible if kept in the regular course of
 3 business and if it was the regular course of business to make that record, unless the source of
 4 information or circumstances of preparation indicate a lack of trustworthiness.” Because the records
 5 have not been proffered, the requirement of demonstrating that the source of the information,
 6 circumstance or preparation are trustworthy have not been shown. For this reason Ms. Been’s
 7 representations of Plaintiffs alleged statements allegedly recorded in Defendants’ business records
 8 should be stricken.

9 “Hearsay is not admissible except as provided by these rules or by other rules prescribed by the
 10 Supreme Court pursuant to statutory authority or by Act of Congress.” Fed. R. Evid. 802. Thus, the
 11 objected to portions of the Beens Declaration are inadmissible unless: (i) it is excluded by definition as
 12 not hearsay (e.g., prior statements by a witness and party admissions) Fed. R. Evid rule 801(d)(1) & (2);
 13 or (ii) it falls within an established exception to the hearsay rule as set forth in the Federal Rules of
 14 Evidence, Rule 803, 804 or 807.

15 Because the Beens Declaration is nothing more than hearsay statements about what is
 16 contained in documents allegedly possessed by Defendant, but not produced, the veracity of these
 17 statements, and their indicia of truthfulness cannot be evaluated.

18 19 **C. The Statements Violate the Best Evidence Rule**

20 “To prove the content of a writing, recording, or photograph, the original writing, recording or
 21 photograph is required, except as otherwise provided in these rules or by Act of Congress.” Fed. R.
 22 Evid. 1002. The purpose of the best evidence rule is to prevent inaccuracy and fraud when attempting
 23 to prove the contents of a writing. Fed. R. Evid. 1002, Adv. Comm. Notes; United States v. Ross (11th
 24 Cir. 1994) 33 F.3d 1507, 1513; United States v. Holton (DC Cir. 1997) 116 F.3d 1536, 1545.

25 The best evidence rule is an exclusionary rule (excluding secondary evidence absent
 26 satisfactory explanation for the failure to produce the original). The best evidence rule does not require
 27 that all proffered evidence be the “best” (or most persuasive) evidence. “Less persuasive” evidence
 28 (e.g., testimony) violates the best evidence rule only if it is being offered to prove the content of a

1 writing. See Fed. R. Evid. 1002, Adv. Comm. Notes.

2 Here, Defendant attempts to prove the content of writings in its possession without producing
3 copies of those writings, and therefore the objected to portions of the Beens Declaration are inadmissible
4 under Fed. Evid. Rule 1002.

5 The “adverse inference rule,” on the other hand, applies where a party has failed to produce
6 relevant evidence within his or her control, giving rise to an inference that the evidence was
7 unfavorable. International Union (UAW) v. NLRB (DC Cir. 1972) 459 F2d 1329, 1339; Interstate
8 Circuit, Inc. v. United States (1939) 306 US 208, 226, 59 S.Ct. 467, 474 (“The production of weak
9 evidence when strong is available can lead only to the conclusion that the strong would have been
10 adverse.”)

11 As discussed above, the objected to statements contained in the Beens Declaration are “less
12 persuasive” and therefore is weaker evidence than if actual copies of the claimed “business records”
13 upon which the Beens testimony is allegedly based. As such, if the Court admits the objected to
14 portions of the Beens Declaration into evidence, the adverse inference rule should apply as the allegedly
15 “strong” evidence contained in Defendant’s alleged “business records” has not been produced. Beens
16 Declaration, 1:24-27.

18 **II. Plaintiffs Move to Strike Portions of the Declaration of Lisa Beens**

19 Federal Rules of Civil Procedure, rule 12(f) provides that a party may move to have stricken
20 from a pleading any insufficient defense or any redundant, immaterial, impertinent, or scandalous
21 matter.

22 As has been set forth above, the Court should strike the inadmissible, inappropriate and
23 unfounded statements contained in the Beens Declaration. These statements and documents should be
24 not be admitted into evidence or considered by this Court for purposes of ruling on Plaintiffs’ Motion to
25 Compel.

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CONCLUSION

Plaintiffs respectfully request that the Court sustain each and all of their objections to the Beens Declaration, and that the Court strike the objectionable portions contained therein.

DATED: June 4, 2008

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